

# Terry Matthews/Wesley Clover Track Record

October 2021

SUMMARY	Aggregate	Active	Notes
Companies	208	126	54 Exits
Annual Employment*	10K+	1950	10K-15K Total*
Annual Revenues*	\$7.0B+	\$205M*	\$7.2B+ Total
External Investment	\$1.0B+	\$450M*	\$1.5B Total*

\*Estimate

Direct Investments		
<b>Abatis</b> (1998 Canada/BC) <sup>3</sup> <b>Benbria</b> (2007 Canada/ON) <sup>1</sup> <b>Bookham</b> (1995 UK) <sup>3</sup> <b>Breconridge</b> (2001 Canada/ON) <sup>3</sup> <b>Bridgewater</b> (1997 Canada/ON) <sup>3</sup> <b>Brookstreet Pictures</b> (2006 Canada/ON, US) <sup>1</sup> <b>Cambrai</b> (2010 Canada/ON) <sup>1</sup> <b>Cambrian</b> (1996 Canada/ON) <sup>3</sup> <b>Convedia</b> (1995 Canada/BC) <sup>3</sup> <b>Crosskeys</b> (1992 Canada/ON) <sup>3</sup> <b>Castleton Networks</b> (1994 Canada/BC) <sup>3</sup> <b>CounterPath</b> (2007 Canada/BC) <sup>3</sup> <b>Dragonwave</b> (2000 Canada/ON) <sup>3</sup> <b>Elcombe</b> (1999 Canada/ON) <sup>3</sup> <b>Encore!Networks</b> (2001 US) <sup>3</sup> <b>Enfis</b> (2001 UK) <sup>2</sup> <b>Extreme Packet Networks</b> (1999 Canada/ON) <sup>3</sup> <b>Fastlane</b> (1996 Canada/NS) <sup>3</sup> <b>Fractal Edge</b> (2006 UK) <sup>1</sup> <b>Gigataur</b> (2009 Canada/ON) <sup>4</sup> <b>HyAlto</b> (2008 Canada/NS) <sup>1</sup> <b>iMagic</b> (1998 Canada/NB) <sup>3</sup> <b>InitLive</b> (2013 Canada/ON) <sup>1</sup>	<b>Inuk</b> (2007 UK) <sup>3</sup> <b>IronBridge</b> (1999 US) <sup>4</sup> <b>Isca</b> (2007 UK) <sup>3</sup> <b>ITF Optical</b> (1997 Canada/PQ) <sup>3</sup> <b>Johnny VoIP</b> (2008 Canada/ON) <sup>4</sup> <b>Magor</b> (2007 Canada/ON) <sup>3</sup> <b>March Entertainment</b> (2002 Canada/ON) <sup>4</sup> <b>March Networks</b> (2000 Canada/ON) <sup>3</sup> <b>Martello</b> (2009 Canada/ON) <sup>2</sup> <b>Mitel Datacom</b> (1982 Canada/ON) <sup>3</sup> <b>Mitel Networks</b> (1973 Canada/ON) <sup>3</sup> <b>MKC Networks</b> (2003 Canada/ON) <sup>3</sup> <b>Natural Convergence</b> (2004 Canada/ON) <sup>3</sup> <b>NCipher</b> (1996 UK) <sup>3</sup> <b>NetVitesse</b> (2008 France) <sup>3</sup> <b>Newbridge Information Systems</b> (1990 UK) <sup>3</sup> <b>Newbridge Networks</b> (1986 Canada/ON) <sup>3</sup> <b>NewHeights</b> (1998 Canada/BC) <sup>3</sup> <b>Newport Networks</b> (2000 UK) <sup>4</sup> <b>Northchurch</b> (1998 US) <sup>3</sup> <b>nTerop</b> (2010 Canada/ON) <sup>4</sup> <b>Octigabay</b> (2000 Canada/BC) <sup>3</sup>	<b>Orchestream</b> (1997 UK) <sup>3</sup> <b>Pixstream</b> (1997 Canada/ON) <sup>3</sup> <b>ProntoForms</b> (2003 Canada/ON) <sup>2</sup> <b>RevD/Newstep</b> (2001 Canada/ON) <sup>3</sup> <b>Ridgeway</b> (1995 Canada/ON) <sup>3</sup> <b>Sandvine</b> (2002 Canada/ON) <sup>2</sup> <b>Sibercore</b> (1998 UK) <sup>4</sup> <b>Solace Systems</b> (2002 Canada/ON) <sup>1</sup> <b>Solink</b> (2009 Canada/ON) <sup>1</sup> <b>Spacebridge</b> (1997 Canada/PQ) <sup>3</sup> <b>Starvision</b> (1995 Canada/BC) <sup>3</sup> <b>TaraSpan</b> (2007 Canada/India) <sup>1</sup> <b>Teldio</b> (2008 Canada/ON) <sup>1</sup> <b>Televitesse</b> (1994 Canada/PQ) <sup>3</sup> <b>ThinkRF</b> (2006 Canada/ON) <sup>1</sup> <b>Timestep</b> (1993 Canada/ON) <sup>3</sup> <b>Toushay</b> (2011 Canada/ON) <sup>4</sup> <b>Trillium</b> (1979 Canada/ON) <sup>3</sup> <b>Tundra</b> (1995 Canada/ON) <sup>3</sup> <b>Ubiquity</b> (1994 UK) <sup>3</sup> <b>Vienna Systems</b> (1995 Canada/ON) <sup>3</sup> <b>Wesley Clover Solutions</b> (2007 US) <sup>1</sup> <b>Westend</b> (1995 Canada/ON) <sup>4</sup> <b>Zarlink/MicroSemi</b> (2001 Canada/ON) <sup>2</sup>
Alacrity Canada		
<b>Billi Labs</b> (2021) <sup>1</sup> <b>Certn</b> (2017) <sup>1</sup> <b>Echosec</b> (2014) <sup>3</sup>	<b>Encepta</b> (2013) <sup>3</sup> <b>HYAS</b> (2016) <sup>1</sup> <b>Pretio Interactive</b> (2013) <sup>3</sup> <b>QuantoTech</b> (2012) <sup>1</sup>	<b>Revela</b> (2019) <sup>1</sup> <b>SaaSquatch</b> (2014) <sup>1</sup> <b>Tutela</b> (2012) <sup>3</sup>
Alacrity UK		
<b>Codeherent</b> (2017) <sup>4</sup> <b>CultureVate</b> (2015) <sup>4</sup> <b>Enjovia</b> (2014) <sup>1</sup> <b>HutSix</b> (2017) <sup>1</sup>	<b>Learnium</b> (2014) <sup>1</sup> <b>Persona</b> (2015) <sup>1</sup> <b>ReWorking</b> (2019) <sup>1</sup> <b>SumoShift</b> (2017) <sup>1</sup>	<b>Surple</b> (2019) <sup>1</sup> <b>Talkative</b> (2015) <sup>1</sup> <b>VolunteerSpace</b> (2017) <sup>4</sup> <b>WhichLED</b> (2014) <sup>4</sup>

Alacrity Turkey		
Aydanaya (2015) <sup>1</sup> CreatorDen (2017) <sup>1</sup> Deriva (2014) <sup>4</sup>	EnglishNinjas (2017) <sup>3</sup> Iven (2014) <sup>4</sup> Pisano (2014) <sup>1</sup>	Segmentify (2017) <sup>1</sup> Twentify (2014) <sup>1</sup>
Alacrité France		
CustomsBridge (2020) <sup>1</sup> Diskyver (2019) <sup>1</sup> Lota.cloud (2019) <sup>1</sup>	OverSOC (2020) <sup>1</sup> PrivaMap (2020) <sup>1</sup> SpreadtheLive (2021) <sup>1</sup>	TrustEat (2019) <sup>1</sup> Whispeak (2019) <sup>1</sup>
Alacrity Mexico		
Bankele (2021) <sup>1</sup>	Basari (2020) <sup>1</sup> MapTag (2020) <sup>1</sup>	SecureCommerce (2021) <sup>1</sup>
L-SPARK Accelerator		
Acerta (2018) <sup>1</sup> ActivKare (2020) <sup>1</sup> Advolv (2017) <sup>4</sup> AideXpress (2018) <sup>1</sup> Alphakinetic (2018) <sup>4</sup> Anthony's (2020) <sup>1</sup> The Better Software Co. (2015) <sup>3</sup> BidFoundry (2016) <sup>4</sup> Bluink (2017) <sup>1</sup> Brokrete (2018) <sup>1</sup> Buildmetric (2016) <sup>4</sup> Candor.ai (2017) <sup>1</sup> Canscan (2019) <sup>1</sup> CareerJSM (2015) <sup>1</sup> Chirp (2021) <sup>1</sup> CIRA (2019) <sup>1</sup> Click Armor (2020) <sup>1</sup> Cliniconex (2016) <sup>1</sup> Cold Plasma Group (2020) <sup>1</sup> CR Fixture Design (2020) <sup>1</sup> Croo Gloo (2021) <sup>1</sup> Cybeats (2018) <sup>3</sup> Deeplite (2020) <sup>1</sup> Dispension (2021) <sup>1</sup> EnergyX (2018) <sup>1</sup> EssayJack (2016) <sup>3</sup> Evolved Vehicle Environments (2018) <sup>1</sup> EyesOver (2018) <sup>1</sup> Factually Health (2021) <sup>1</sup> Fictionary (2021) <sup>1</sup>	FileFacets (2015) <sup>4</sup> Fitcheck (2016) <sup>1</sup> Flosonics Medical (2019) <sup>1</sup> Girl Boss Chess (2021) <sup>1</sup> Hangry (2017) <sup>1</sup> Helpwear (2021) <sup>1</sup> Hero Hub (2020) <sup>4</sup> HeyDay (2018) <sup>3</sup> Hippoc Cognitive Network (2021) <sup>1</sup> Home Health Systems (2021) <sup>1</sup> House of 3 (2021) <sup>1</sup> Hyivy (2020) <sup>1</sup> IamSick (2018) <sup>1</sup> i.Kare.Med (2020) <sup>1</sup> Intelocate (2015) <sup>1</sup> InvataCloud (2015) <sup>4</sup> KyberSecurity (2018) <sup>1</sup> LeadFox (2017) <sup>1</sup> LevelJump.ai (2017) <sup>1</sup> Locazoa (2021) <sup>1</sup> Locate Motion (2021) <sup>1</sup> Member365 (2017) <sup>1</sup> MyDoma Studio (2015) <sup>1</sup> MyPitboard (2020) <sup>1</sup> NERv (2021) <sup>1</sup> Neurovine (2020) <sup>1</sup> Next Intelligence (2021) <sup>1</sup> Noibu (2018) <sup>1</sup> Northstar Robotics (2019) <sup>1</sup> Nugget.ai (2020) <sup>3</sup> Optimity (2016) <sup>1</sup>	Passenger AI (2010) <sup>1</sup> Platoi (2019) <sup>1</sup> Portia International (2017) <sup>1</sup> Preteckt (2020) <sup>1</sup> The Power Collective (2020) <sup>1</sup> Procedure Flow (2017) <sup>1</sup> PropertySpark (2018) <sup>1</sup> PunchTime (2015) <sup>1</sup> Qarrot (2016) <sup>1</sup> QC Integrated Solutions (2020) <sup>1</sup> Qidni Labs (2021) <sup>1</sup> Quickily (2017) <sup>4</sup> Renewity (2015) <sup>1</sup> Reshift (2020) <sup>1</sup> SenSights.AI (2020) <sup>1</sup> Sensor Cortek (2020) <sup>1</sup> The Small Social Company (2020) <sup>1</sup> Soltare (2018) <sup>1</sup> Staybilley (2020) <sup>1</sup> Sweatcrew (2020) <sup>1</sup> TitanFile (2016) <sup>1</sup> Trainfo (2020) <sup>1</sup> Transparent Kitchen (2018) <sup>1</sup> UpChain (2017) <sup>3</sup> UpKy (2021) <sup>1</sup> VigilantCS (2017) <sup>1</sup> Visionary Semiconductor (2018) <sup>1</sup> Wavve Boating (2018) <sup>1</sup> WebStage (TargetFuel) (2015) <sup>1</sup> Zamia Media (2021) <sup>1</sup> ZiNation (2015) <sup>1</sup>
Venture Capital Firms		
Celtic House (1995)	Newbury Ventures (1998)	SkyPoint Capital (1999)

1: Active, Private

2: Active, Public

3: Acquired

4: Unsuccessful